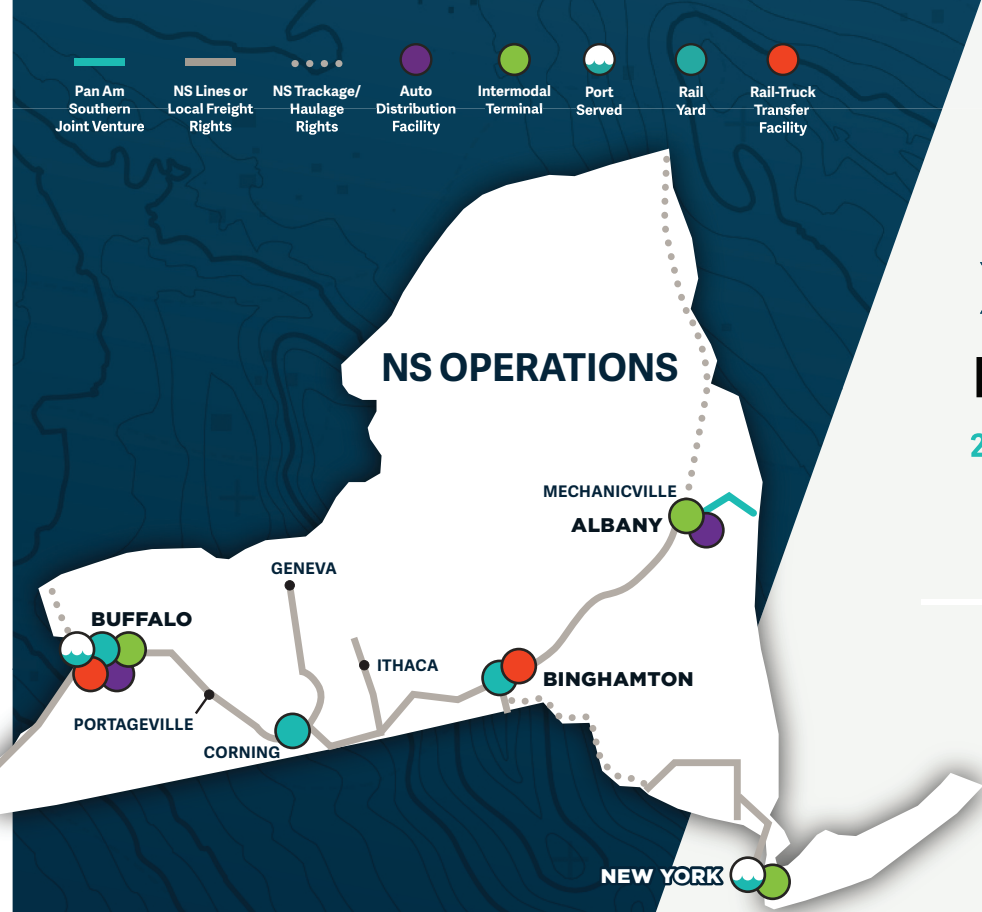


NEW YORK

FACT SHEET



SUSTAINABILITY BENEFITS

Emissions Avoided

RAIL vs TRUCK

235,499+ metric tons of CO₂

73% reduction

This reduction in carbon footprint is equal to:

647,496

Trucks removed from the highway per year

INDUSTRIAL DEVELOPMENT

Over the Last 10 Years

198
Jobs Created

\$37M+
Industry Investment

9
Total Projects

Growth on Norfolk Southern



Announced in 2019

EBENEZER
Railcar Repair
Expansion

13
New Jobs
\$6M
Investment



Announced in 2022

U.S. SUGAR
Sugar Warehouse
Expansion

\$20K
Investment



Announced in 2022

AIR LIQUIDE
Argon Distribution
New

3
New Jobs
Unknown
Investment

Available Industrial Development Sites: 16



840

Miles of Track Operated

*Not all lines shown

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EMPLOYEE BASE

443
Employees

\$32M
Wages

199
Retirees

101
New
Employees

CUSTOMERS SERVED 456
Unique

ANNUAL SPEND \$90M
(Roadway and Infrastructure Improvements)
Annual Average

TOP
3

FAST FACTS
in the
EMPIRE STATE

1

NS transported enough
rock salt to treat
450M
driveways against
snow and ice



2

NS transported enough
sugar to make
200M+
gallons of
ice cream



3

NS transported the
equivalent of
34M
bags of sunflower
seeds



COMMUNITY IMPACT

Donated \$547,488
2013 to date