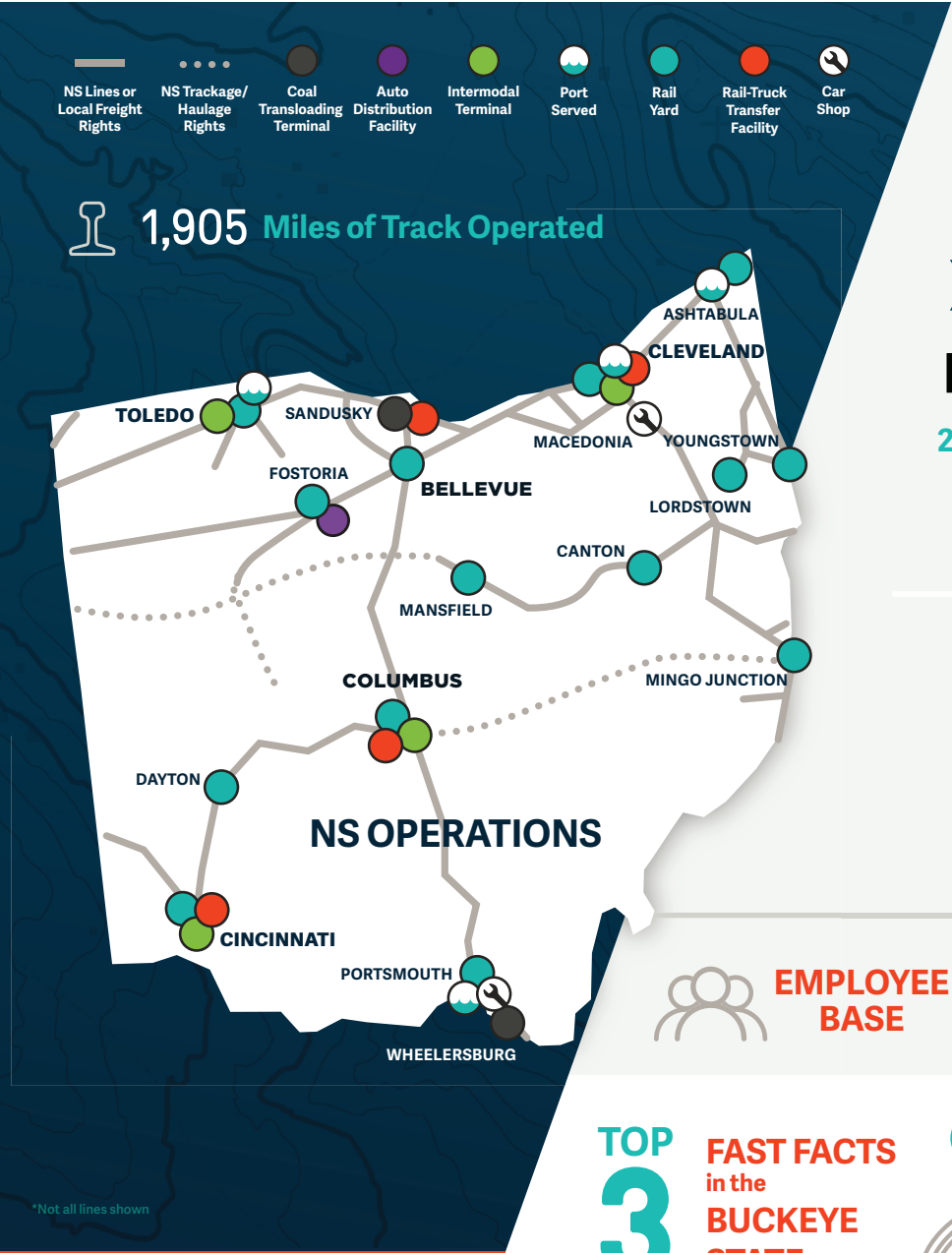




1,905 Miles of Track Operated

NS OPERATIONS



SUSTAINABILITY BENEFITS

Emissions Avoided

RAIL vs TRUCK

2,029,750 metric tons of CO₂
77.7% reduction

This reduction in carbon footprint is equal to:

6.9M+

Trucks removed from the highway per year

INDUSTRIAL DEVELOPMENT

Over the Last 10 Years

2,798
Jobs Created

\$2.6B+
Industry Investment

83
Total Projects

Growth on Norfolk Southern



Announced in 2020

PURINA
Pet Foods
New Location

300
New Jobs

\$550M
Investment



Announced in 2022

FORD
Truck Plant
Expansion

1,800
New Jobs

\$1.5B
Investment



Announced in 2023

JSW
Steel
Expansion

26
New Jobs

\$119M
Investment

Available Industrial Development Sites: 75



EMPLOYEE BASE

2,907
Employees

\$224.8M
Wages

2,366
Retirees

539
New Employees

CUSTOMERS SERVED 1,419
Unique

ANNUAL SPEND \$190M
(Roadway and Infrastructure Improvements) Annual Average

TOP 3

FAST FACTS in the BUCKEYE STATE

1

NS transported enough flour to make
1.25M large pizzas



2

NS transported enough grain to make
12M kegs of beer



3

NS transported enough rock salt to treat
1.8M+ miles of road against snow / ice



COMMUNITY IMPACT

\$2.8M
2013 to date

\$125K+
to over 40 different first responder organizations