

NORFOLK SOUTHERN CORPORATION NON-DEDUCTIBLE PAYMENTS IN 2024 TO TRADE ORGANIZATIONS WHERE THE PAYMENTS EXCEEDED \$25,000 AND A PORTION OF THE FUNDS WERE USED FOR CERTAIN LOBBYING AND POLITICAL EXPENDITURES AS IDENTIFIED BY THE ORGANIZATION

ORGANIZATION NAME	NON-DEDUCTIBLE PORTION
ASSOCIATION OF AMERICAN RAILROADS	\$595,164
THE OHIO RAILROAD ASSOCIATION	\$23,625
NATIONAL ASSOCIATION OF MANUFACTURERS	\$19,800
IL RAILROAD ASSOCIATION	\$16,917
PA CHAMBER OF BUSINESS & INDUSTRY	\$15,500
TN RAILROAD ASSOCIATION	\$13,000
GA CHAMBER OF COMMERCE	\$12,000
MI RAILROADS ASSOCIATION	\$10,750
METRO ATLANTA CHAMBER OF COMMERCE	\$9,209

NORFOLK SOUTHERN CORPORATION PAYMENTS IN 2024 TO 501(c)(4) ORGANIZATIONS WHERE THE PAYMENTS EXCEEDED \$10,000 AND A PORTION OF THE FUNDS WERE USED FOR CERTAIN LOBBYING AND POLITICAL EXPENDITURES AS IDENTIFIED BY THE ORGANIZATION

ORGANIZATION NAME	INVOICE AMOUNT
GA TRANSPORTATION ALLIANCE	\$50,000
IT'S TIME GEORGIA, INC.	\$20,000