



Norfolk Southern Corporation

650 West Peachtree St NW

Atlanta, Georgia 30308

May 21st, 2025

Dear Norfolk Southern Customer:

Norfolk Southern will be making changes to the Demurrage and Storage NS 6004 tariff effective July 1, 2025. We encourage you to take time to review these updates in detail and share within your organization. This additional time between notification and implementation offers our customers an opportunity to review, ask questions, and assess the impact these changes may have going forward on an individual basis.

Beginning July 1 2025, we are implementing a new demurrage and storage rate structure. Chargeable per car per day rates for demurrage and storage will increase as referenced below. No changes will be made to the existing service credit program. This adjustment reflects our ongoing commitment to maintaining a safe, efficient, and reliable service—particularly in the handling and transport of hazardous materials.

As part of our operations, we adhere to stringent safety protocols to ensure that hazardous shipments are managed responsibly. Effective management and proper handling of any hazardous material is critical not only for regulatory compliance but for protecting our employees, customers, communities, and the environment.

Additionally, the updated tariff supports enhancements to our network fluidity—allowing for more efficient asset utilization across our system. A fluid, well-optimized network ensures that shipments move more predictably and reliably, minimizing delays and maximizing the availability of equipment when and where it’s needed most.

Demurrage	Per Car Daily Charge	Credits	
		Loading	Unloading
Railroad Controlled Cars, Except Below	\$210	1	1
Covered Coil Cars, Centerbeam Flatcars, Refrigerated Cars, Heavy-Duty Flatcars	\$350	1	1

Cars Held	Per Car Daily Charge	Origin/Destination Credits	
For Purposes Other than Loading or Unloading	\$140	0	

Storage	Per Car Daily Charge	Credits	
		Loading	Unloading
Private Cars	\$110	0	0
Assigned Cars	\$40	1	0

Norfolk Southern strives for transparency and quality communication. Our team will be reaching out to our customers to discuss these changes in more detail. Please feel free to contact your Norfolk Southern representative directly with questions. As we continue to streamline processes in an effort to make it easier to do business, we are committed to providing timely responses to your questions and concerns. For easy reference and access, the updated tariff will be posted to the Norfolk Southern website as well (nscorp.com).

We value our customer and business partner relationships and welcome your feedback on how we can continue to positively affect service.

Sincerely,

Norfolk Southern