

NORFOLK SOUTHERN CORPORATION NON-DEDUCTIBLE PAYMENTS IN 2025 TO TRADE ORGANIZATIONS WHERE THE PAYMENTS EXCEEDED \$25,000 AND A PORTION OF THE FUNDS WERE USED FOR CERTAIN LOBBYING AND POLITICAL EXPENDITURES AS IDENTIFIED BY THE ORGANIZATION

ORGANIZATION NAME	NON-DEDUCTIBLE PORTION
ASSOCIATION OF AMERICAN RAILROADS	\$789,372
THE OHIO RAILROAD ASSOCIATION	\$23,625
IL RAILROAD ASSOCIATION	\$16,833
PA CHAMBER OF BUSINESS & INDUSTRY	\$16,275
NATIONAL ASSOCIATION OF MANUFACTURERS	\$16,200
TN RAILROAD ASSOCIATION	\$13,000
GA CHAMBER OF COMMERCE	\$12,000
MI RAILROADS ASSOCIATION	\$11,813
METRO ATLANTA CHAMBER OF COMMERCE	\$8,934

NORFOLK SOUTHERN CORPORATION PAYMENTS IN 2025 TO 501(c)(4) ORGANIZATIONS WHERE THE PAYMENTS EXCEEDED \$10,000 AND A PORTION OF THE FUNDS WERE USED FOR CERTAIN LOBBYING AND POLITICAL EXPENDITURES AS IDENTIFIED BY THE ORGANIZATION

ORGANIZATION NAME	INVOICE AMOUNT
GA TRANSPORTATION ALLIANCE	\$50,000