



650 W Peachtree St. NW
Atlanta, GA 30308
www.norfolksouthern.com

October 3rd, 2025

Dear Norfolk Southern Customer, Business Partner, & Tariff Subscriber,

Norfolk Southern (NS) is adopting updates to several Industrial Products & Coal tariffs. We encourage you to take time to review these updates in detail and share within your organization. This additional time between notification and implementation allows our customers an opportunity to review, ask questions, and assess the impact these changes may have going forward on an individual basis.

Effective November 3, 2025, we are implementing several changes to the following tariffs:

- Coal, Coke, & Iron Ore Tariff 1000
- Switching & Absorption Tariff 8001-A
- Demurrage Tariff 6004-D
- Accessorial Services Tariff 8002-A
- TBT Tariff 9328

Below is a more detailed overview of each of the changes to the tariffs.

Coal, Coke, & Iron Ore Tariff 1000

- Item 207: New item for locomotive release charges at \$3,500 per occurrence. This provides NS and the customer with operational flexibility to free up railroad assets in lieu of unit train detention charges. Unplanned events like mine shutdowns may occur, tying up valuable locomotive power. Having the ability to remove locomotives benefits the customer and railroad by balancing cost and network needs for other shipments.
- Item 504: Update of existing tug assistance charges and addition of charges for "Additional Tug Services" aligns tariff charges with current NS costs with tugboat contractors. It also provides NS with the means to recover additional tug assistance charges when the customer's situation necessitates a vessel move outside of NS' control or request.

Switching & Absorption Tariff 8001-A

- Item 1350: Removal of section in entirety due to 49 C.F.R. Section 1145 - STB Final Rule on Reciprocal Switching for Inadequate Service being vacated by the U.S. Court of Appeals for the Seventh Circuit on July 8, 2025. NS will no longer support this function given the decision.
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- Item 6070: Specified charge for intermediate switch between CSXT and CAMY of \$1,200.00 per car accounting for CAMY's relationship with NS as a handling carrier.

Demurrage Tariff 6004-D

- Item 750: Revision of Detention Rule #1 to include locomotive release charges of \$3,500.00 per occurrence to achieve similar benefits and flexibility for customers and the railroad as described in Item 207 in the Coal, Coke, & Iron Ore Tariff 1000.
- Item 1012: Increase in TIH surcharge to \$3,000.00 per car per day. As part of our operations, we adhere to stringent safety protocols to ensure that hazardous shipments are managed responsibly. Effective management and proper handling of any hazardous material is critical not only for regulatory compliance but for protecting our employees, customers, communities, and the environment.

Accessorial Services Tariff 8002-A

- Item 4050: Inclusion of locomotives in special switch application at terminals.
- Item 6550: Adjustment of language for cars ordered and not used to explicitly include cars that are constructively placed at a customer's facility.

TBT Tariff 9328

- Item 110: Add clarification that any adverse routing will be subject to refusal or unloading charges at NS' sole discretion.

Additionally, the updated tariffs support enhancements to our network fluidity—allowing for more efficient asset utilization across our system. A fluid, well-optimized network ensures that shipments move more predictably and reliably, minimizing delays, and maximizing the availability of equipment when and where it's needed most.

Norfolk Southern strives for transparency and quality communication. Our team will be reaching out to our customers to discuss these changes in more detail. Please feel free to contact your Norfolk Southern representative directly with questions. As we continue to streamline processes in an effort to make it easier to do business, we are committed to providing timely responses to your questions and concerns. For easy reference and access, the updated tariffs will be posted to the



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Norfolk Southern website on the effective date of November 3, 2025 at www.norfolksouthern.com.

We value our customer and business partner relationships and welcome your feedback on how we can continue to enhance our service.

Sincerely,

Commercial Strategy & Process Quality

Norfolk Southern
